

NEW ON THE MARKET

Excelsior Introduces Thin Branding Die

Several new products have been released recently by Excelsior Marking that can be of benefit to pallet manufacturers as they look for ways to reduce production costs and remain compliant to ISPM15 standards.

Excelsior has introduced its new *Thin Branding Die*. The new Thin Branding Die will heat faster while also allowing the user to reduce the temperature on their branding head, which helps extend the life of the heating elements. Excelsior

says it has been able to lower the temperature as much as 200 degrees on an automatic branding unit. When coupled with Excelsior's sharp face engraving, pallet companies will be able to brand their products quicker, with less heat, and produce a more consistent branded image, all of which will help reduce manufacturing costs. Excelsior can machine the branding dies to fit any type of automatic or hand held brander.

Excelsior has also introduced a new

X-Out Stamp, available as a self inking roller stamp or as a branding die. Both are products for anybody who repairs pallets and has to obliterate the previous mark before re-heat treating. Both products will help to speed production and eliminate the cost of spray paints used to cover the previous mark. The X-Out Roller Stamp is also available in a kit that includes the roller stamp, a 4 oz. bottle of ink, a set of replacement ink rollers and a case to carry everything. See ad in *Pallet Enterprise* for this product.

Samples of both products can be seen on the company's new Facebook page. Visit Excelsior-Pallet Marking at facebook.com and click the 'like' button so you receive announcements for new products and special pricing-offers.

Excelsior Marking specializes in pallet marking, offering IPPC HT branding dies and stamps, hand held branders & custom engraved branding dies and individual characters, custom self-inking and rubber stamp products, inks, stencils, ink pads, cleaners, and branding iron attachments.

Excelsior Marking is a member of NWPCA and NHLA and is certified to ISO9001.

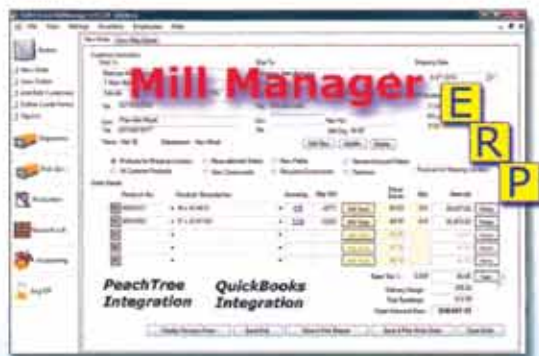
For more information, contact Dave Sutter at Excelsior Marking by phone 330-745-2300, fax 330-745-2333, or email: daves@excelsiormarking.com.

PRS Announces New Website

PRS, Pallet Repair Systems recently overhauled its website. The website was recreated from the ground up to better reflect the expanded line of PRS machinery and supplies, and to keep pace with technology which permits easy viewing and searchability.

The site has an expanded video functionality and used equipment section. The site also has a Google translation feature which provides the content in many languages.

The URL is the same, www.pallet-repair.com. You can also access it through the PRS Group website at www.prsgruoinc.com



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